

# PLP<sup>®</sup> Supplier Update

## PLP Formed Wire

**No concerns currently.** We have worldwide capacity and strong global supply chain lines. Most of the formed wire products for the US market are produced in Arkansas and North Carolina.

## Ductile Iron Materials/Aluminum Castings

We have a short list of component parts that are imported to our US factories from China. Currently, our stock reserves are adequate to meet most deliveries. We have ongoing mitigation plans in place which include qualifying parts in PLP factories and working with familiar vendors in the Americas region. Some of this work started during the tariff run-up. You may recall, while we had some tariff impact, our raw material positions are not solely tied to China. That said, we have several teams throughout the globe looking at every component part and any potentially affected line item.

For reference, parts that include ductile iron with galvanized/zinc coatings offer the most risk. I'm sure you are hearing this from other energy and communication utility manufacturers as well. Over the last two decades, China has become the lowest cost option for these outside plant materials. Mexico is an option, but the costs - even with freight - are much higher.

## PLP COYOTE<sup>®</sup> Closure Systems - Communication/Data Products

**No concerns currently.** Our US factories provide the necessary capacity to support the entire line of fiber optic closures and pressurized copper closures for broadband, data, and telephone networks. Strong raw material supply chain lines are in place in the Americas.

## Fiber Optic Components: Pigtail Assemblies, Adapters, and Splitters

Currently, our stock reserves are adequate to meet most deliveries. Mitigation plans include higher cost options in the Americas region that would immediately meet industry specifications.

## The Connection You Can Count On

March 6, 2020

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If you have any specific concerns, need further details, or can share short/long term forecasts, please contact our customer service group at 440-461-5200, or any of our sales managers. We will continue to closely monitor all supply chains and provide any updates regarding contingency plans in a timely fashion.