



Ken H. Carlson
VP, Global Sales & Marketing Services
Hubbell Power Systems, Inc.
200 Center Point Circle, Ste. 200
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February 21, 2020

Valued Customer,

As it has been communicated over the last several weeks, the Coronavirus outbreak has been and will continue to have many impacts across various industries. Our biggest concern remains the safety of our employees and families affected by this issue. We are working with our teams and partners to minimize the potential for disruption.

Our key supply chain partners in China are returning to their respective factory start-ups and have identified the critical path forward, helping us assess and manage through this planning period. Based on current inventory positions and the confidence in our supply chain, we do not expect any major interruptions over the next 60 days. In addition, our supply chain, engineering and operations are proactively contacting alternative supply sources, where necessary.

We are making every effort to ensure supply continuity to minimize any adverse impacts to our customers, and will continue to monitor and provide regular, timely updates. As always, we thank you for your support of Hubbell Power Systems as we navigate these challenges.

Sincerely,

A handwritten signature in black ink, appearing to read "Ken H. Carlson". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Ken H. Carlson
Vice President, Sales & Marketing Services