



March 19, 2020

Dear Valued Customer,

The global outbreak of coronavirus has created uncertainty surrounding supplies and shipping. We are seeing the virus and its impact progress through the world, with situations stabilizing in China, and worsening in Europe and North America. We closely monitor daily developments and adapt our activities to the evolving situation, and have formed internal teams to assess, prepare and respond. We appreciate your patience and support as we navigate through these unprecedented events.

All Hubbell sites have implemented increased levels of industrial hygiene and where possible a work from home policy. We are managing our employees to increase social distancing as well as restricting our travel policies. We follow all local and country guidelines for industrial activity and workforce management. This could potentially impact our normal communication routines with you. Please reach out to us directly with any specific issues that you need addressed.

We have some redundancy in our global supply chain, allowing us in some cases to shift production from one location to another. We also maintain a sufficient level of inventory to support our current customer needs. We could see rolling shutdowns across the US in the upcoming weeks, potentially affecting our employees and sites. We look to Europe as an indication of what will happen, to some extent, in North America. We are anticipating these situations to be temporary, however potentially affecting our service levels. We have also seen some temporary disruptions in the transportation networks, but they have not resulted in significant issues at this time.

We appreciate your support during this rapidly changing situation. We will continue to keep you updated on Hubbell's response and current status. Again, if you have any specific questions or issues during this time, please contact your local Hubbell representative.

Regards,

Mike Sullivan
Hubbell's Coronavirus Enterprise Sales Liaison