



Partners,

I have received many questions from you, our Raritan/Server Technology Partners, regarding the impact of the COVID-19 virus on our operations. I wanted to take a moment and update you on our current status at Legrand Data, Power, and Control. Please feel free to reach out to me if you need any further details or clarification.

First and foremost, our thoughts are with everyone impacted by the virus, both directly and indirectly. Our focus is on the safety of our employees, partners, customers, and communities. We also recognize the need to support you and your customers during this time, and our team continues to be committed to our channel.

As of today, we have seen no impact on product availability or typical lead times associated with our intelligent PDU and KVM-over-IP products. We are processing and shipping orders in standard lead time for PDUs, and have stock on our shelves and at distribution for our KVM solutions. Currently, none of our facilities are in an area where residents are required to shelter in place.

All of our sales and support teams are working and available to you. While we have implemented travel restrictions to protect our employees and customers, the teams are all equipped to work from home and provide the same level of support you have come to expect from us. We are available and welcome the opportunity to do online meetings and calls with you and your customers.

We have implemented additional workplace cleaning/sanitation and social distancing policies to further increase the safety of our facilities.

Several of you have inquired about solutions specific to remote management that you can utilize to assist your customers during this time. Our channel team is available to review those solutions with you. You can also review our KVM (<https://www.raritan.com/products/kvm-serial/kvm-over-ip-switches>), as well as our Raritan (<https://www.raritan.com/why-intelligent-pdu/manage-data-center-power-usage>) and Server Technology (<https://www.servertech.com/solutions/switched-rack-pdu-solutions/>) intelligent PDUs.

As we go forward, we will continue to keep you updated. Clearly this situation is changing rapidly, and this is the best information we can provide as of March 18, 2020.

As always, thank you for your business and partnership.

Sincerely,

Mike Johnston

Vice President, Channel Sales

Legrand, North America

256-682-3349

